

Fig. 1

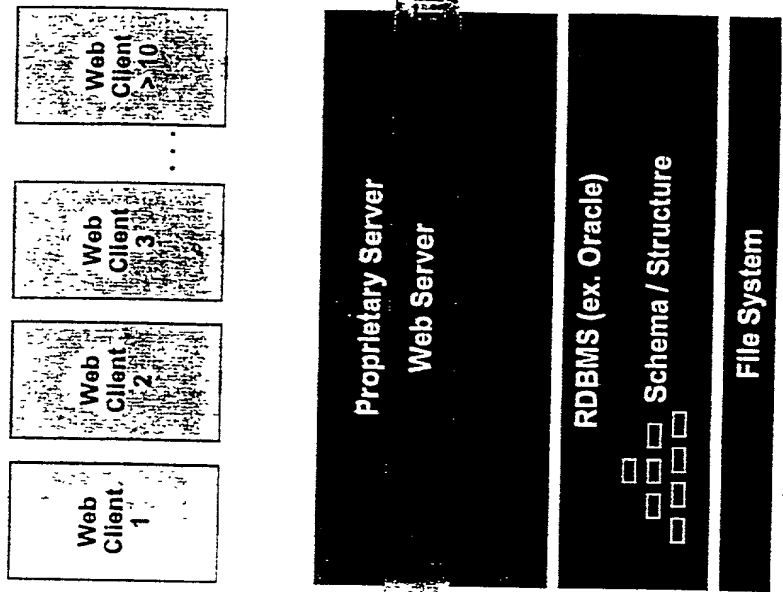


Fig 2B

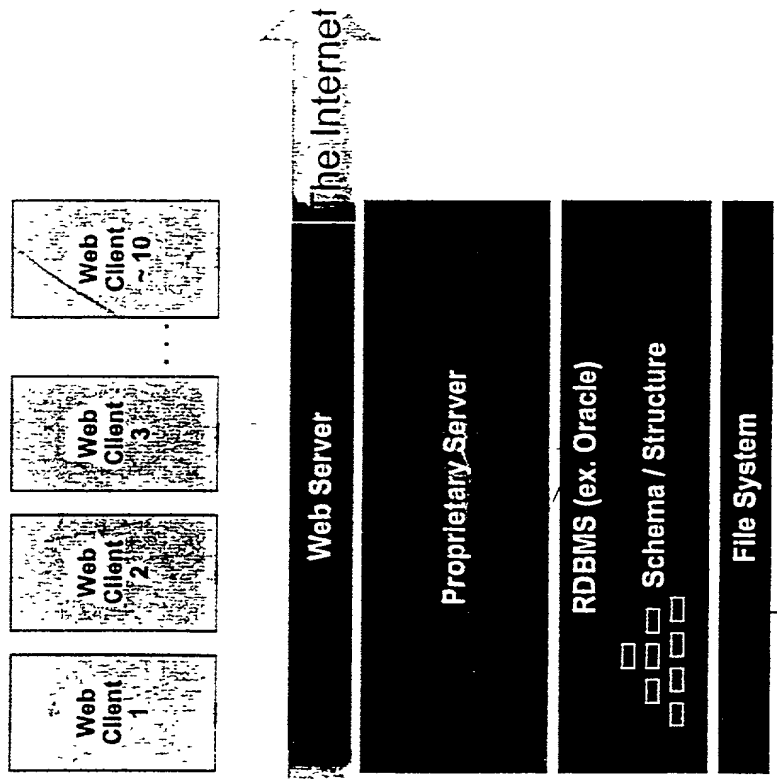


Fig 2A

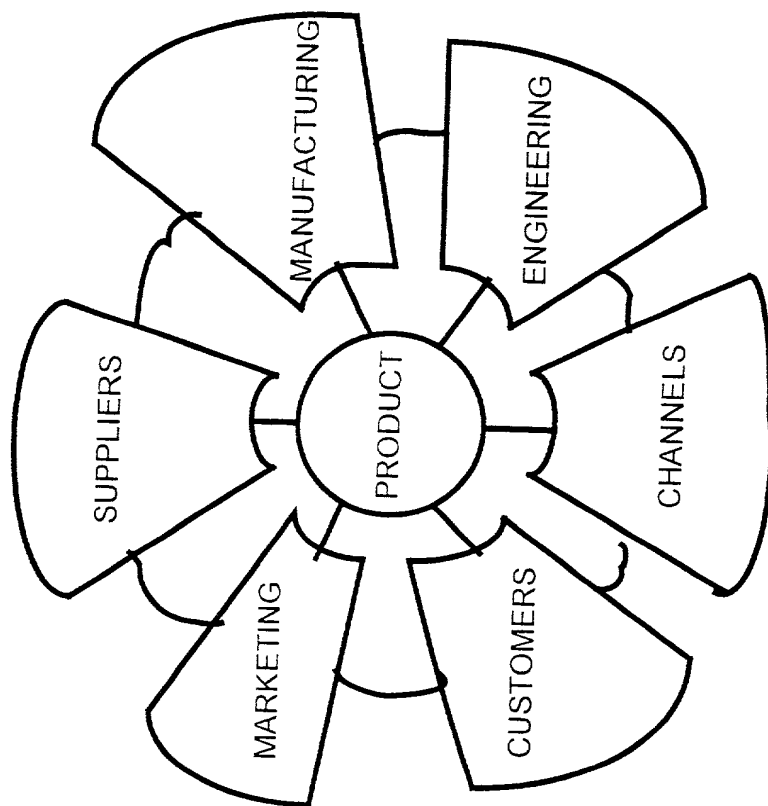
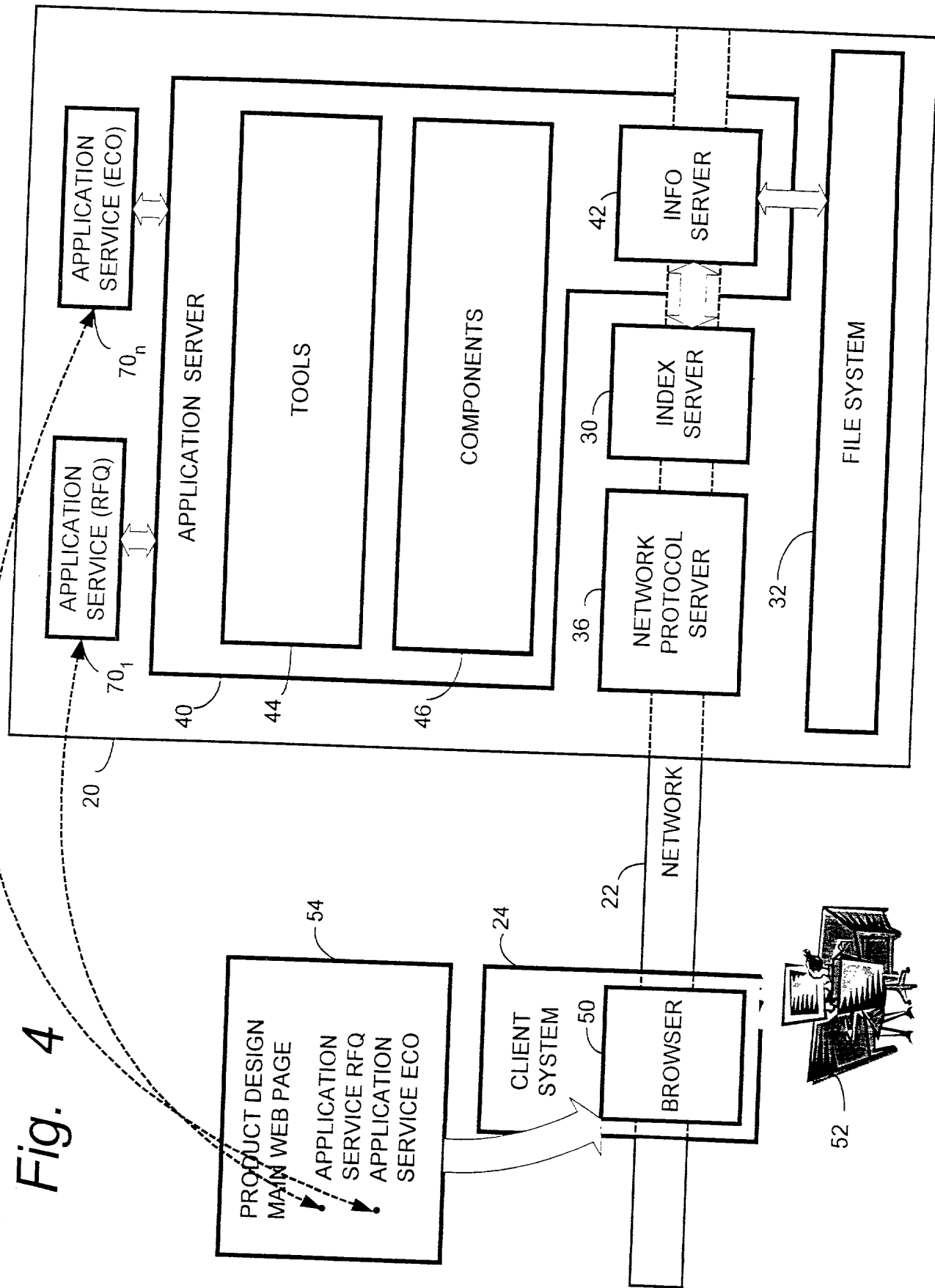
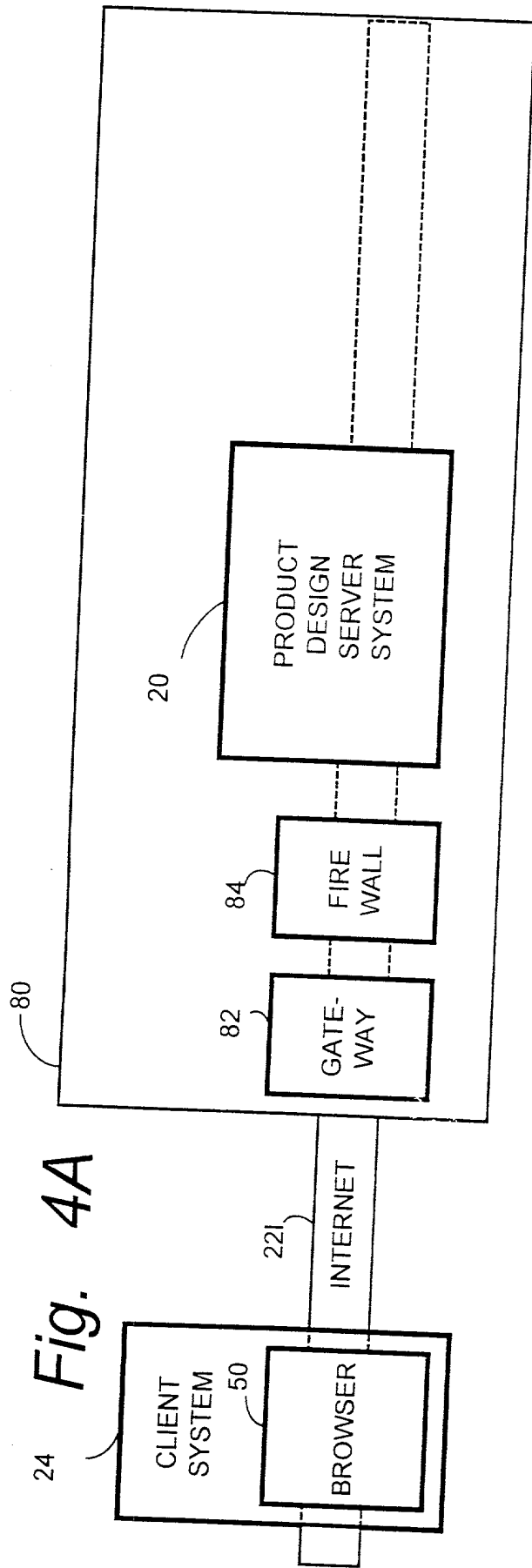


Fig. 3

Fig. 4



24 Fig. 4A



24 Fig. 4B

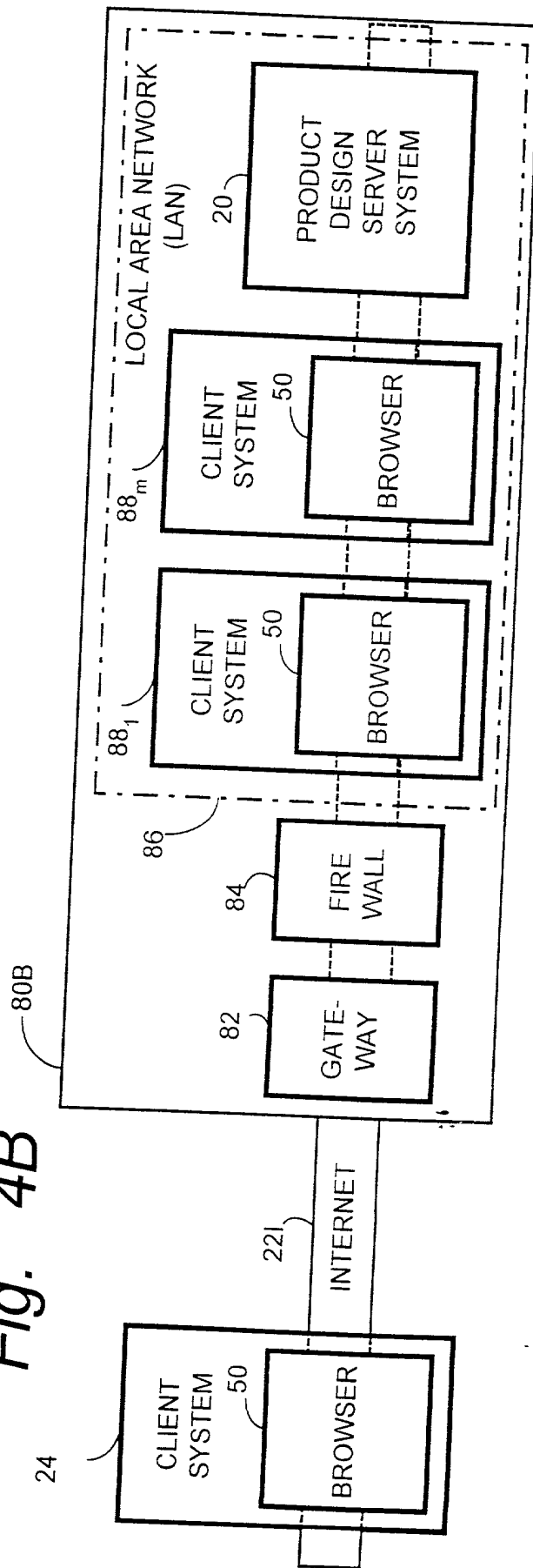
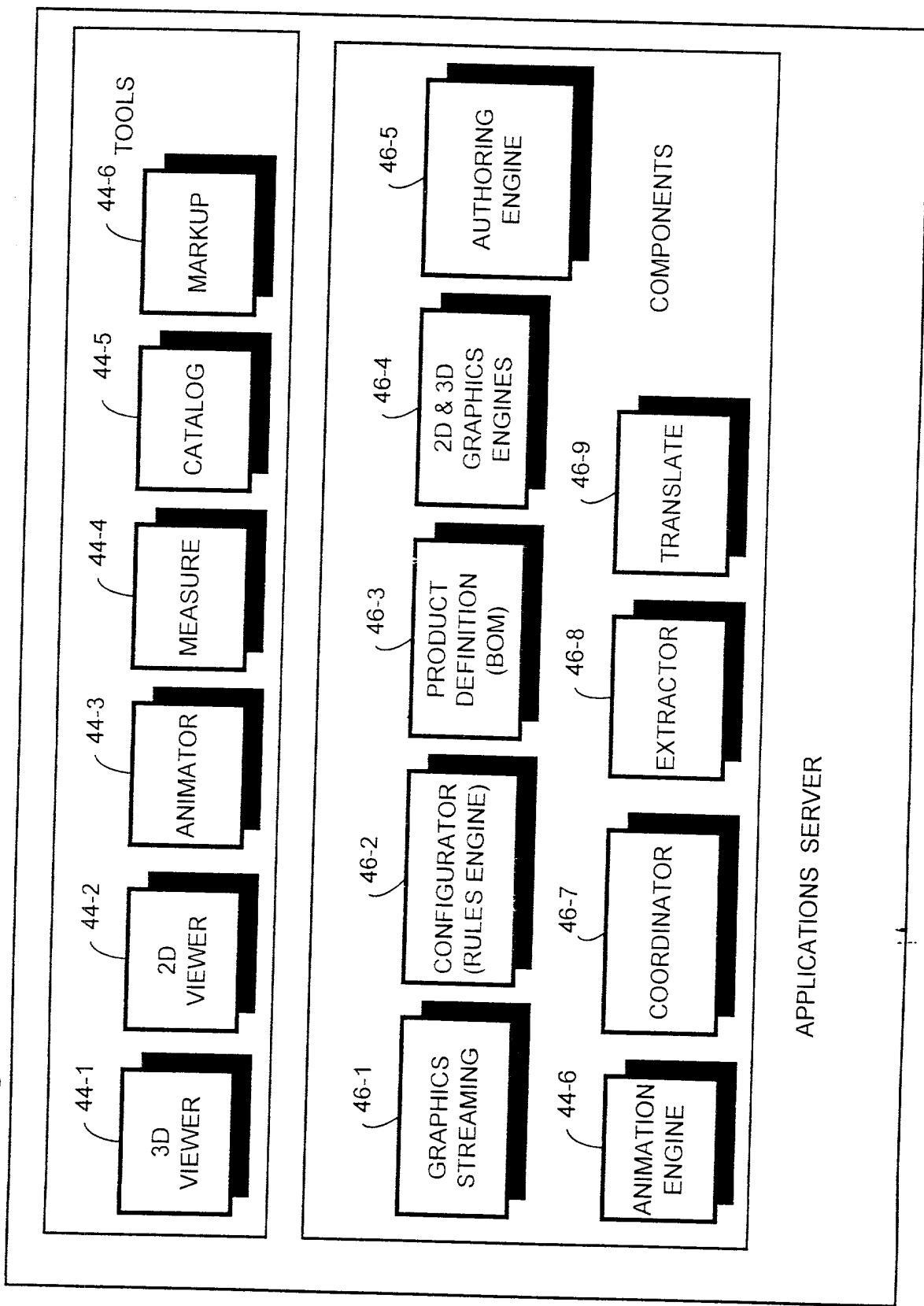


Fig. 5



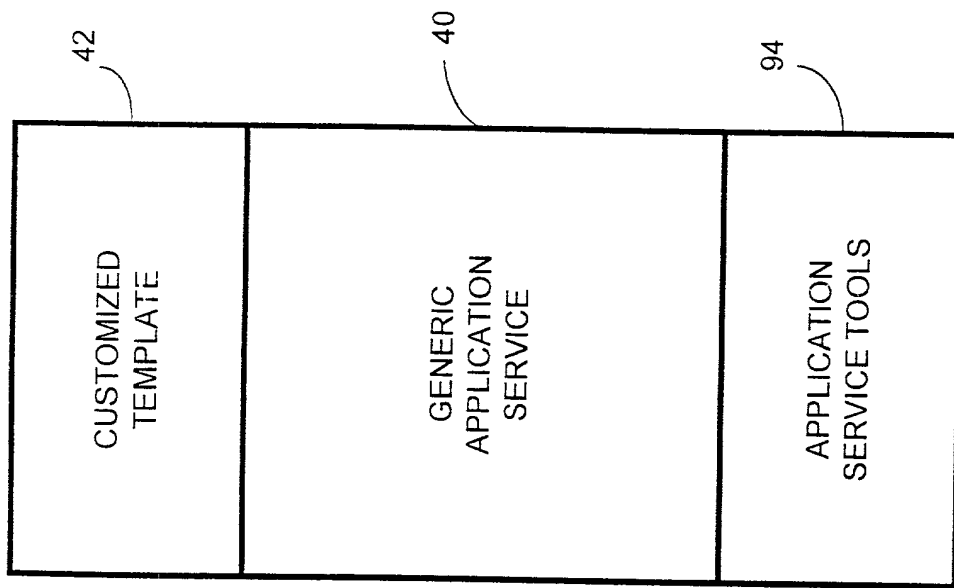


Fig. 6

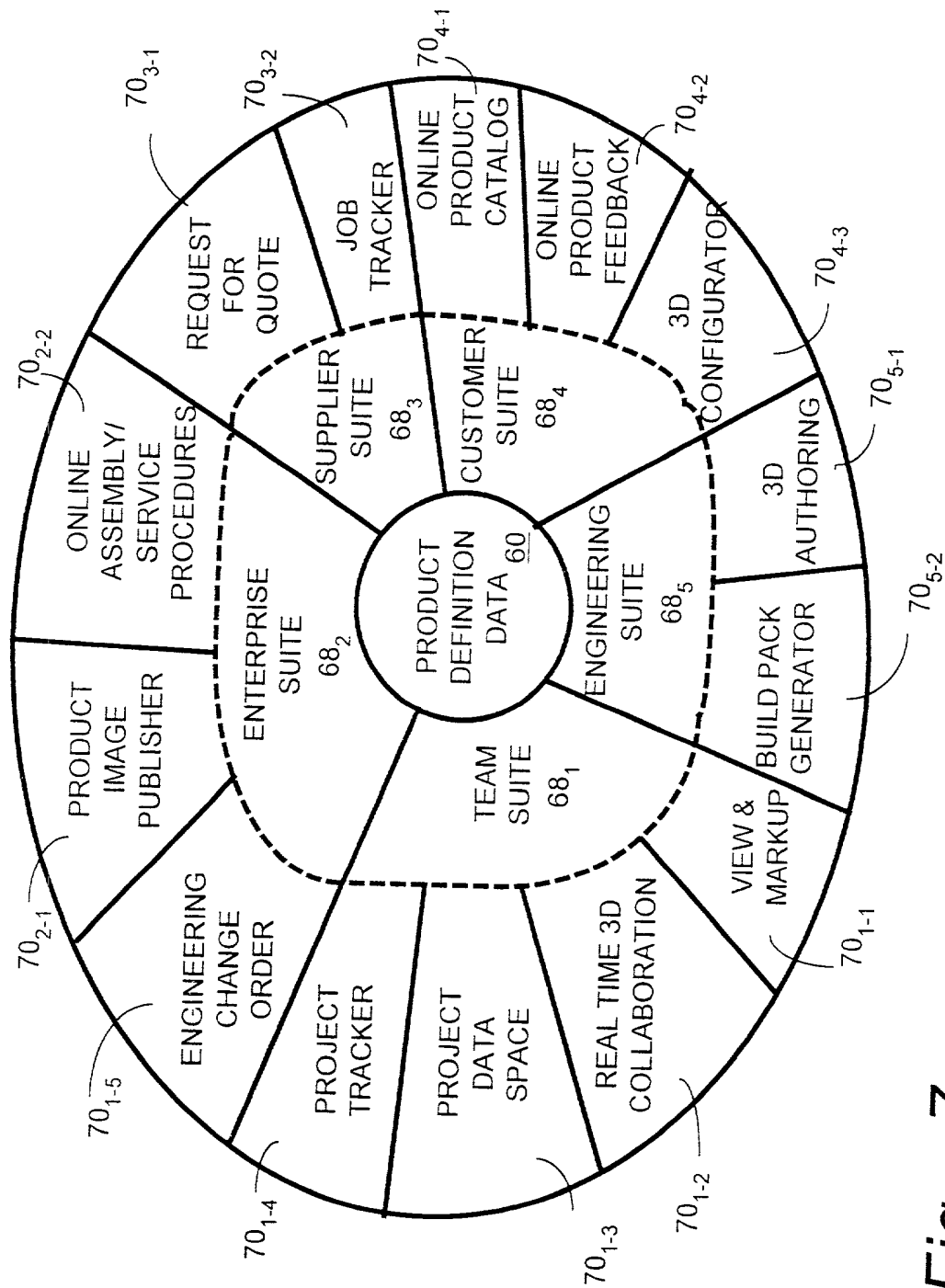
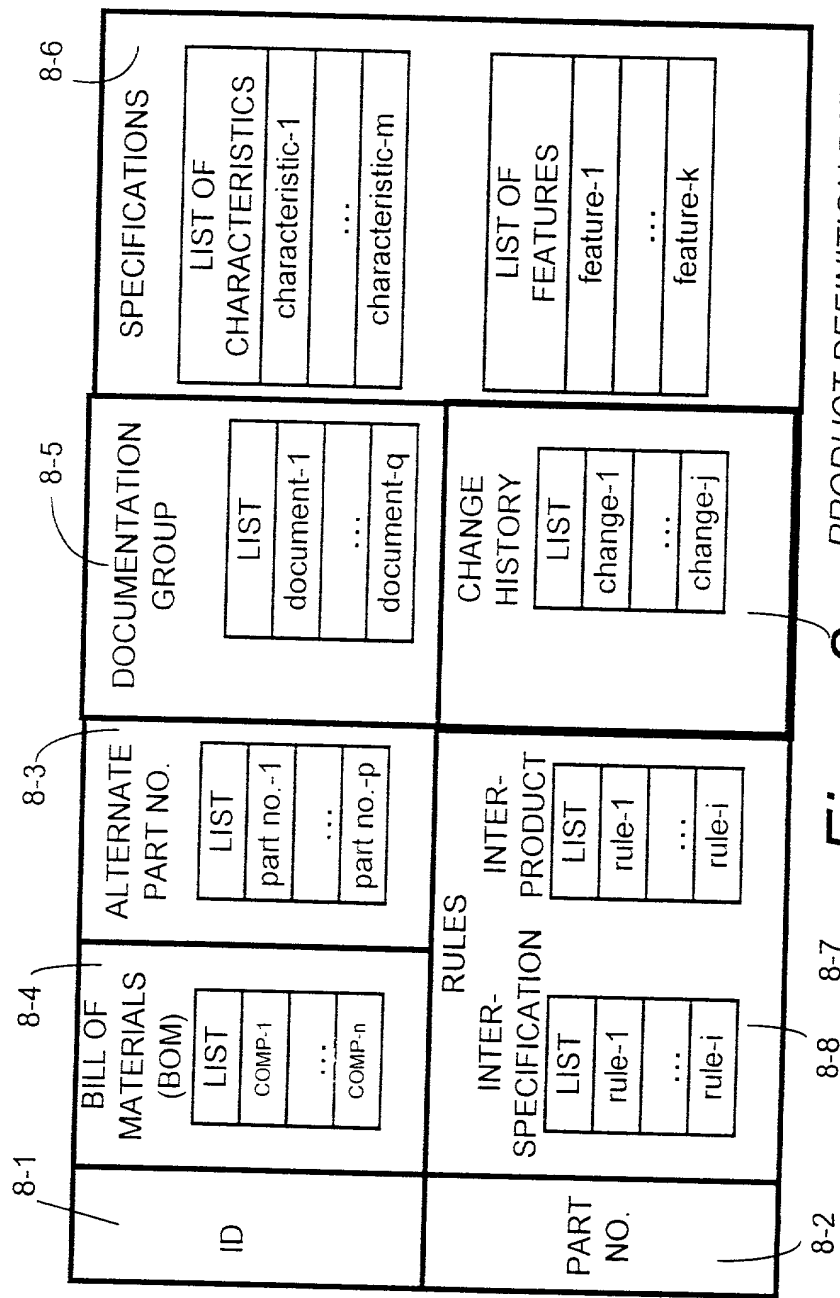


Fig. 7



**Fig. 8** PRODUCT DEFINITION DATA STRUCTURE

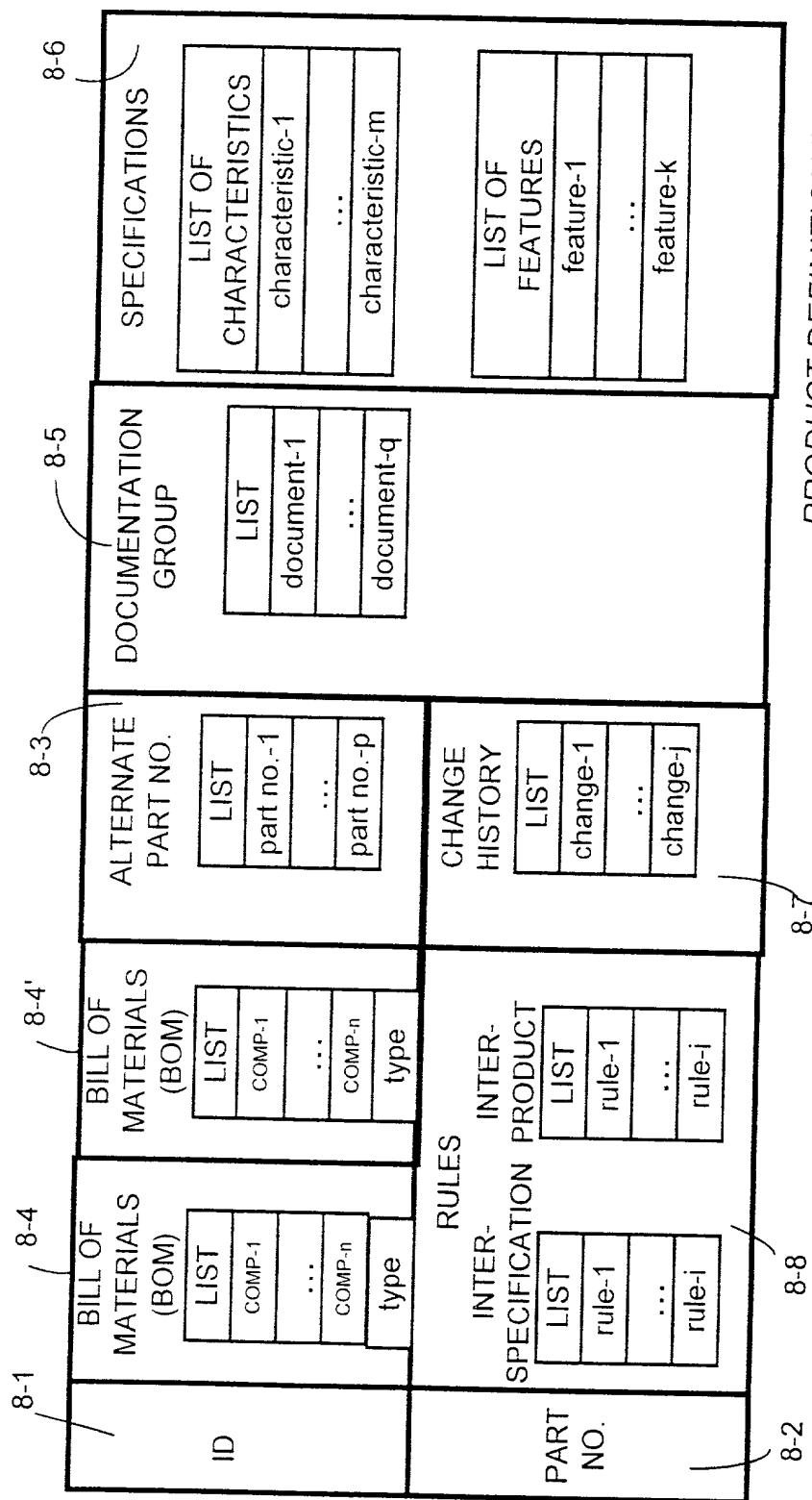
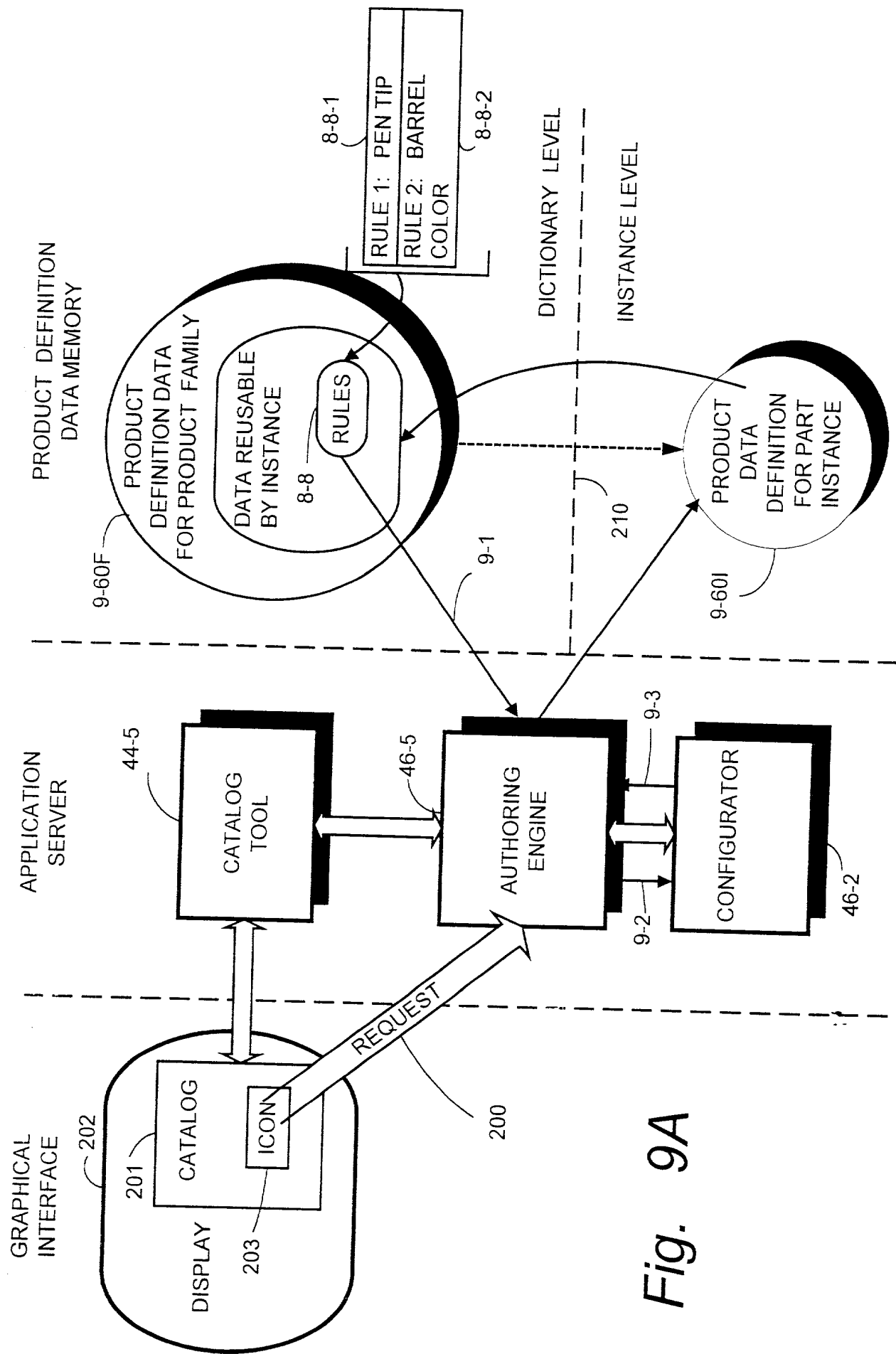
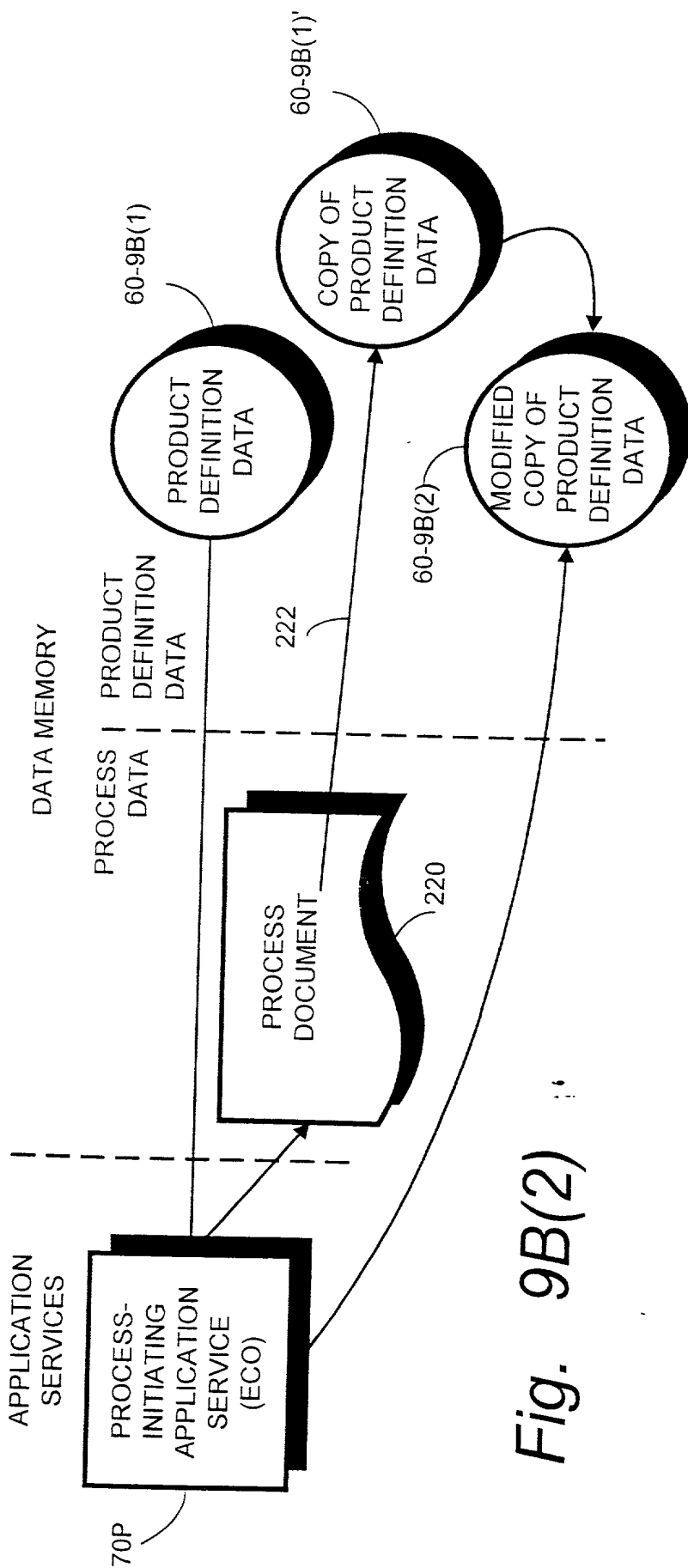
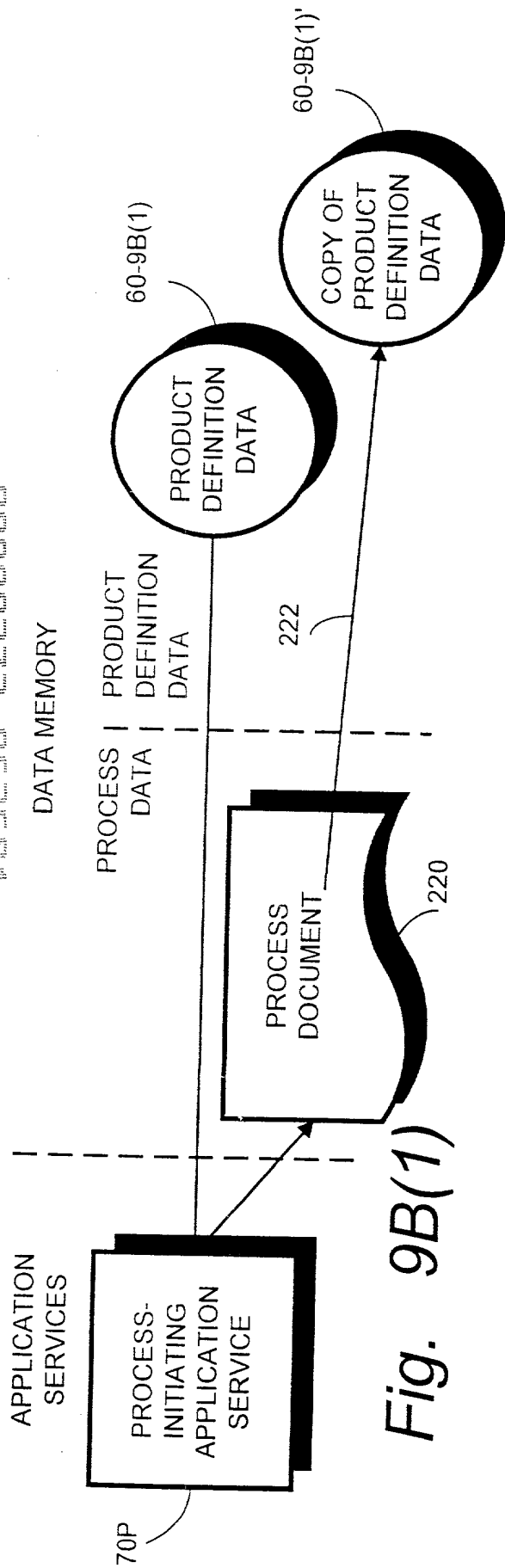


Fig. 8A





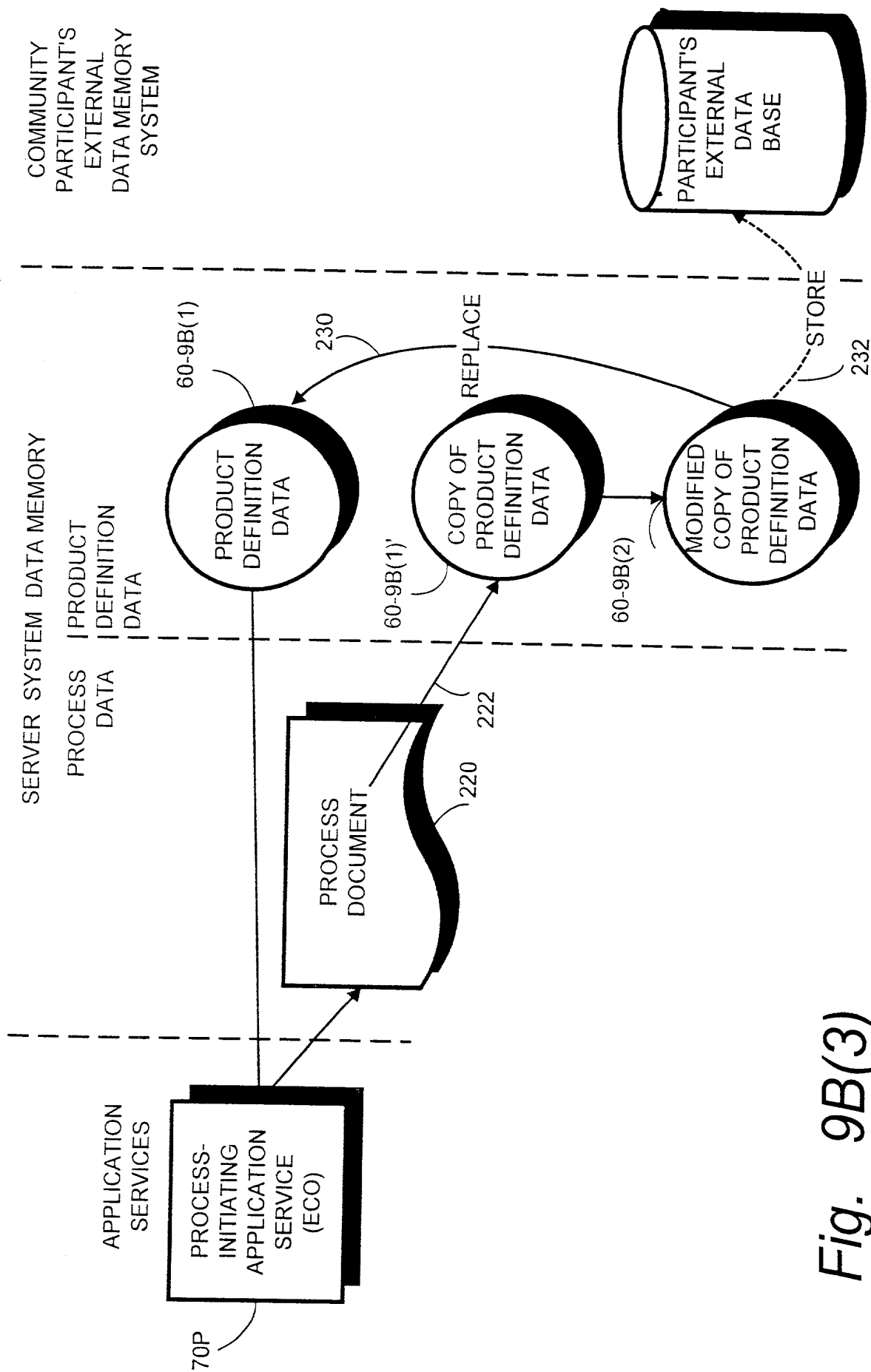


Fig. 9B(3)

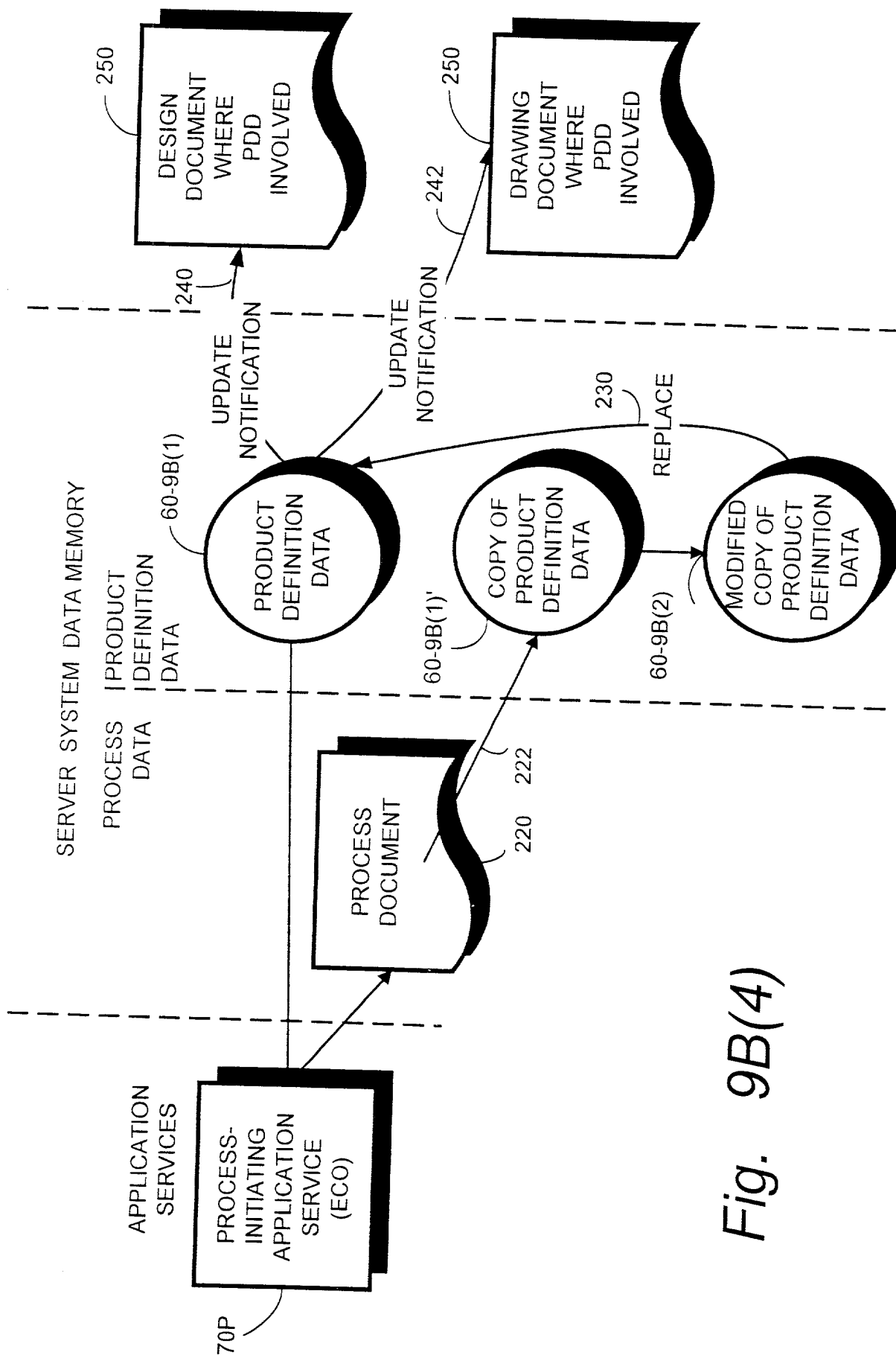


Fig. 9B(4)

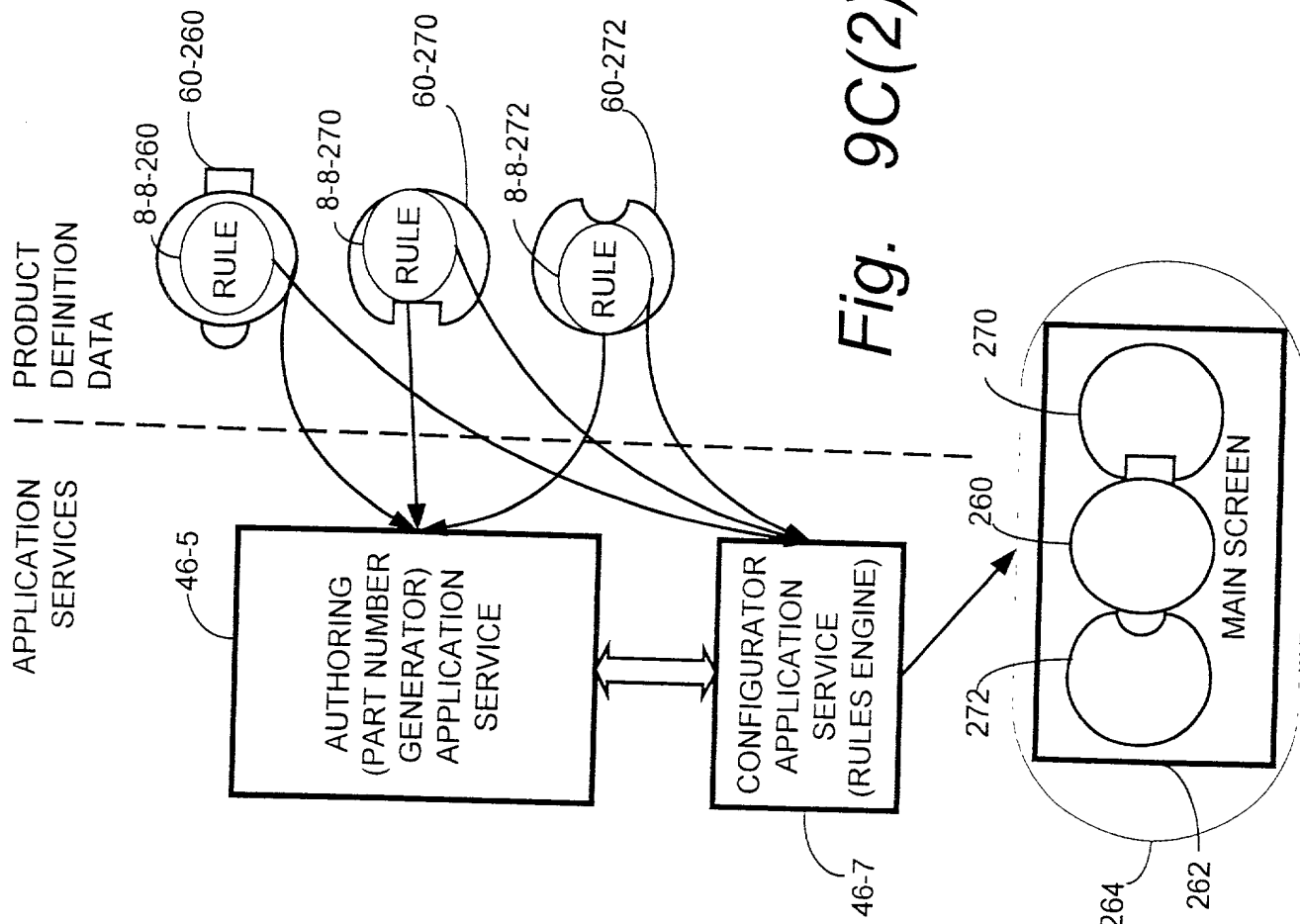


Fig. 9C(2)

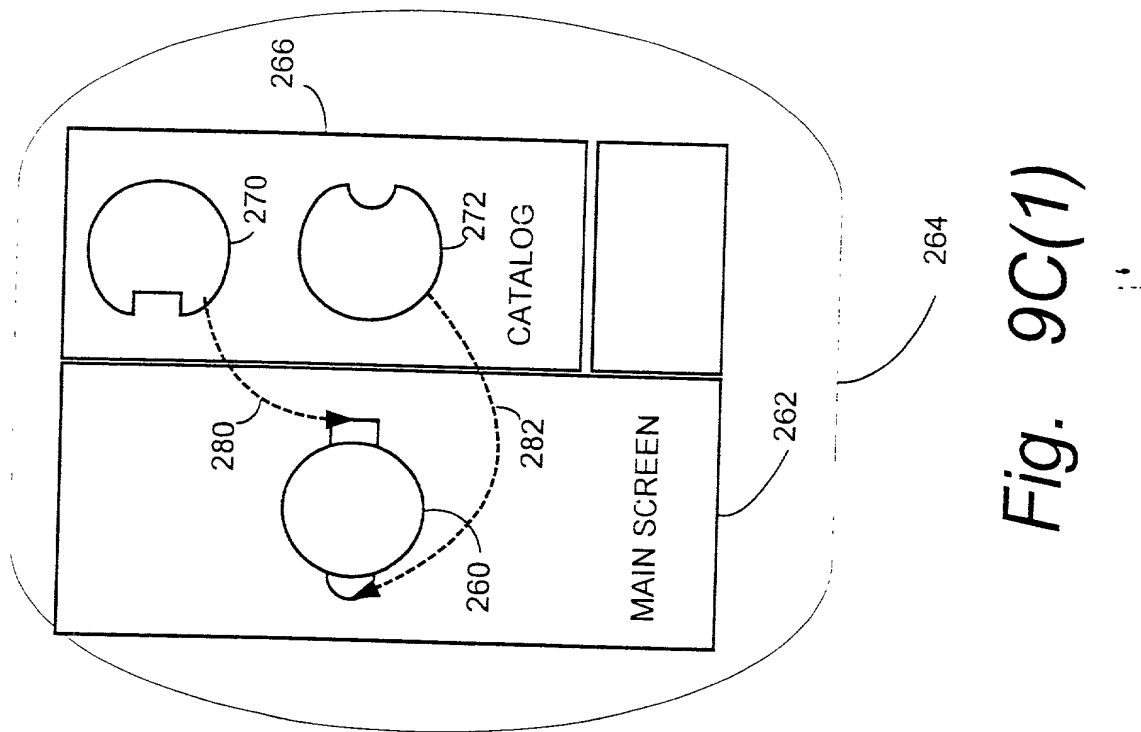


Fig. 9C(1)

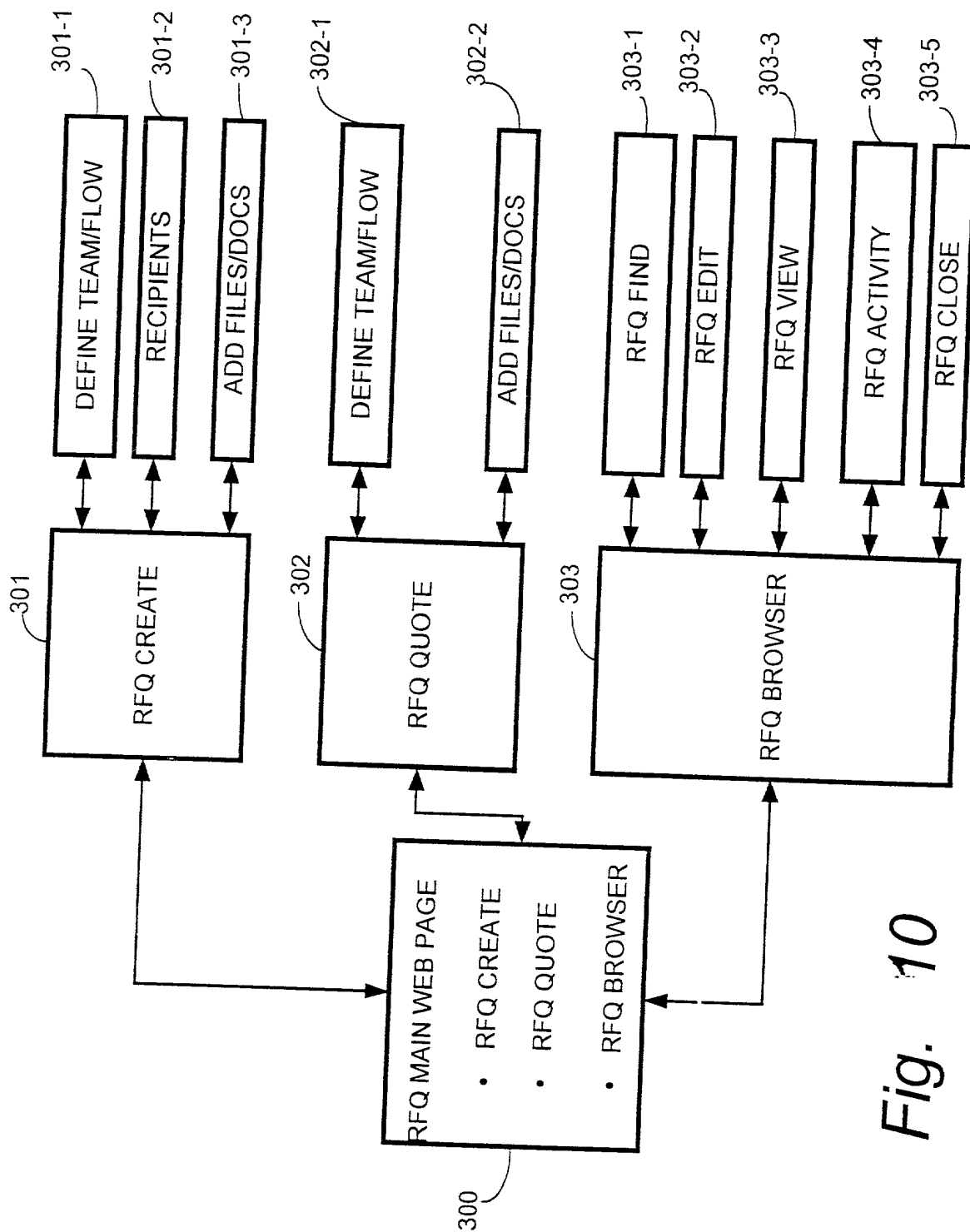


Fig. 10

## RFQ Create

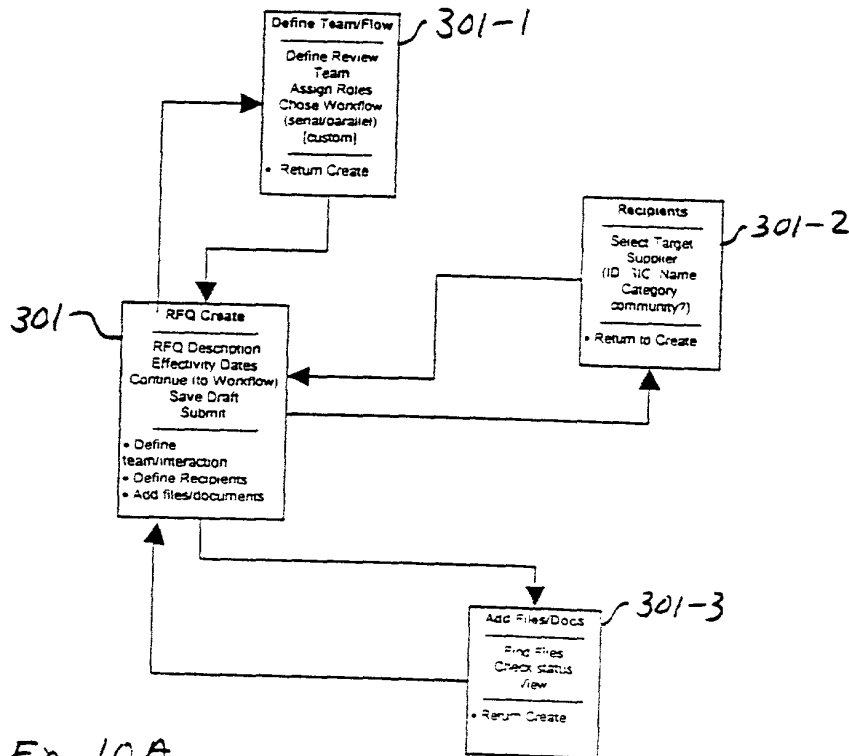


Fig 10A

## RFQ Quote

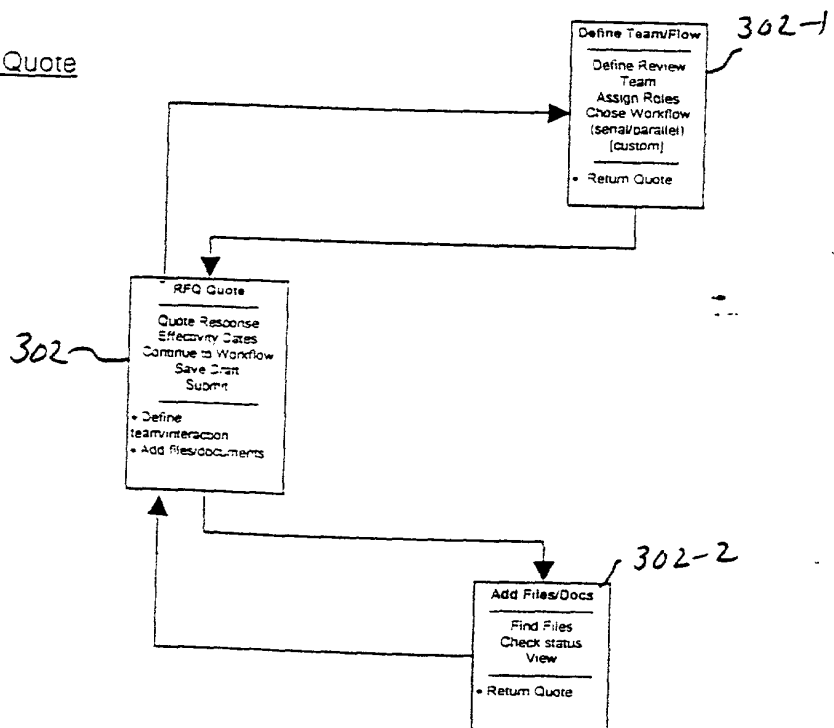


Fig 10B

# RFQ Browser

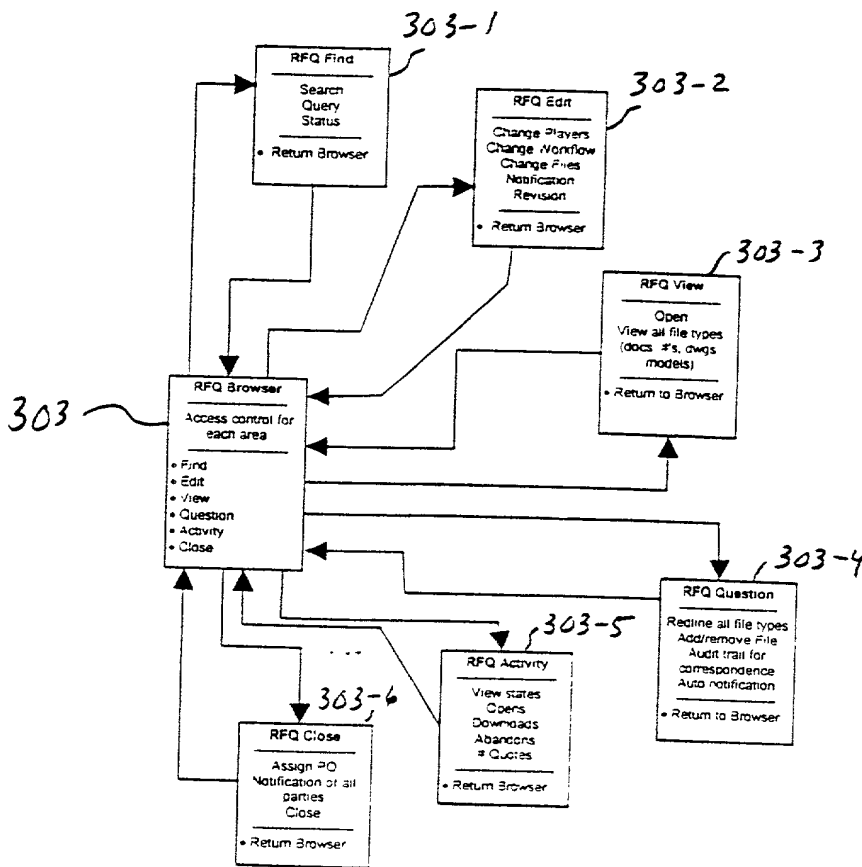


Fig 10C

RFQ Description: RFQ ID #: RFQ Originator:  
 RFQ Owner: RFQ Submitter: Key Players: Workflow:

Reviewer Team Information  
 Technical = Managerial =  
 Business =

Target Supplier(s):  
 Effectivity Dates:

Required Files:  
 Docs/Text  
 Numbers  
 3D  
 2D  
 Images

Help

Fig 11

Title: RFQ Find

Search for new RFQ business by:

Sic Code

Category

Duns #

Search for Authored RFQ's:

RFQ #

Owner match:

Date range:

View RFQ Description Overview

Fig 12A

Title: RFQ View

Select RFQ for opening

Open RFQ packet and inspect the contents

View Table of Contents

Header Summary

T&C's

Documents

View Documents

Word Documents

Excel Spreadsheets

Dwgs (Native drawing  
format of included models.

PDF, DXF, DWG)

Models (.ics, Pro/E, SDRC,  
Autodesk, SolidWorks)

Product BOM

Fig 12B

Title: RFQ Question

Open RFQ packet set to  
respond

e-mail questions direct  
to RFQ owner. Use  
automatic addressing  
of response

Redline Documents

Word Documents

Excel Spreadsheets

Drawings (refer to viewing section for list)

Models (refer to viewing section for list)

Product BOM

Fig 12C

Title: RFQ Activity Viewer

Stats per RFQ submitted

Number of hits based on  
time interval

Number of responses per  
RFQ

List of all Suppliers who have  
looked at the packet. How many  
downloads, number of respondents.  
This should include all supplier  
information allowing follow-on  
contact to be initiated by the client.

RFQ Removal capability

Fig 12D